

<p>4 Long term impact and vision</p>	<p>Inter-Mediation's Goal An international development system characterised by relationships that are fair and, transparent, respecting the diverse interests and capabilities of the parties involved thereby improving the quality and outcomes of development initiatives.</p>
<p>3 When combined with other actions, outcomes contribute to the long-term Goal</p>	<p>Inter-Mediation's work enhances relational capacity to produce these Outcomes</p> <p>Broadly for development actors</p> <ol style="list-style-type: none"> 1. Increased understanding of types and choices for cooperation, collaboration, partnerships and agreements, and where and how to use them. 2. A stronger and more effective voice for Southern parties in development relationships. 3. A greater supply of Southern and Northern facilitators skilled in relationship-based work. 4. Enhanced effectiveness of aid through better alignment of actors, which reduces relational friction and lowers transactional costs. 5. Enhanced trust and reputation. <p>For development collaborations and partnerships</p> <ol style="list-style-type: none"> 1. Shared understandings of interests and agreement on the rules guiding the partnership. 2. Clarity about differences among and best roles for each in a collaborative relationship. 3. Improved partnership function including joint problem solving and relational satisfaction. 4. Mutuality in data sharing, program evaluation and accountability. 5. Communication that is more open, candid and effective, particularly in circumstances that impede honest inputs from Southern partners. 6. Clarity about when and under what terms the collaboration or partnership will terminate. <p>For local and international donors More effective use of resources because actors are better aligned in their work, goals and roles are clearer, transaction costs are reduced, and programs are therefore more efficient.</p> <p>For NGOs who wish to do these activities Improved ability to undertake relation-enhancing activities and deliver quality services.</p> <p>For business sector partners Improved clarity about the advantages of joining development partnerships and ability to do so.</p>
<p>2 Outputs designed to produce the outcomes listed above</p>	<p>Inter-Mediation's Outputs, what we deliver</p> <ol style="list-style-type: none"> 1. Trained facilitators (North and South) for this work. 2. Processes of direct and open discussion of asymmetries among development actors including relative size, power, resources, culture, experience and negotiation skills. 3. Specific and written capacity building, training, planning and coaching materials/modules. 4. Collection and distribution of the best thinking on each of the "Activities." 5. Written standards for and adaptable models of collaboration, including guidebooks and guidelines.
<p>1 Activities are designed to produce the outputs listed above</p>	<p>Inter-Mediation's Activities, what we do</p> <ol style="list-style-type: none"> 1. Facilitate development partnerships and multi-actor relationships by providing neutral and independent coaching and guidance. 2. Improve GO-NGO-Business relationships through facilitated dialogue. 3. Where needed, mediate conflicts that arise in development relationships. 4. Conduct independent assessments of the relational dimensions of development organisations, programs or projects to provide objective perspectives and advice. 5. Build the capacity of development actors by providing training, planning and coaching in the topics above.